



# Giovanni's<sup>®</sup>

DOWNTOWN GELATO



WHOLESALE  
BROCHURE  
PRICE LIST  
**2023**



# QUALITÀ E PASSIONE



Dear Customer,

Welcome to Giovanni's Downtown Gelato, the home of artisan gelato.

We are delighted to introduce our wholesale brochure & price list for 2023. We are very excited about this coming year and what 2023 will bring to us all.

We are continuing to develop new and innovative ways to improve our customer experience, so this year we are offering dedicated discovery video calls with our team to help us understand your requirements and what we can offer your business.

Last year we welcomed a special addition to our family of Great Taste flavours. The Guild of Fine Food awarded our Biscotto Speculoos, Zabaione al Marsala and Cioccolato al Rhum Gelato with two & three star awards. I am delighted to include these award-winning flavours in our gelato range which are now available to order.

To complete your dessert station, we have updated our range of packaging solutions and consumables together with a variety of gelato freezers, all made to showcase our gelato in style.

This year we reach a significant milestone. We'll be celebrating 10 years of Giovanni's and on behalf of all the team I would like to take this opportunity to thank all of our customers.

We remain focused on the year ahead and are here to support you as we continue to provide your business with all your dessert requirements.

All of us at Giovanni's Gelato look forward to our continued partnership and wish you every success over the coming year.

With very best wishes,

*Carmelo Gristina*  
CEO

*Giovanni's*  
DOWNTOWN GELATO



# Our Mission



Tailored service  
from order to  
delivery  
artisan gelato  
hand crafted  
daily



With over 25  
years of  
experience we can  
help to make your  
business grow



The use of only  
100% natural  
ingredients  
and 100% fresh  
fruit & milk



An ever-changing  
menu, with  
seasonal  
and festive  
specials



Allocated time  
slots for  
delivery



A dedicated  
member of our  
sales team to  
cater to all your  
needs



Create and supply  
speciality  
flavours,  
tailored to meet  
your needs



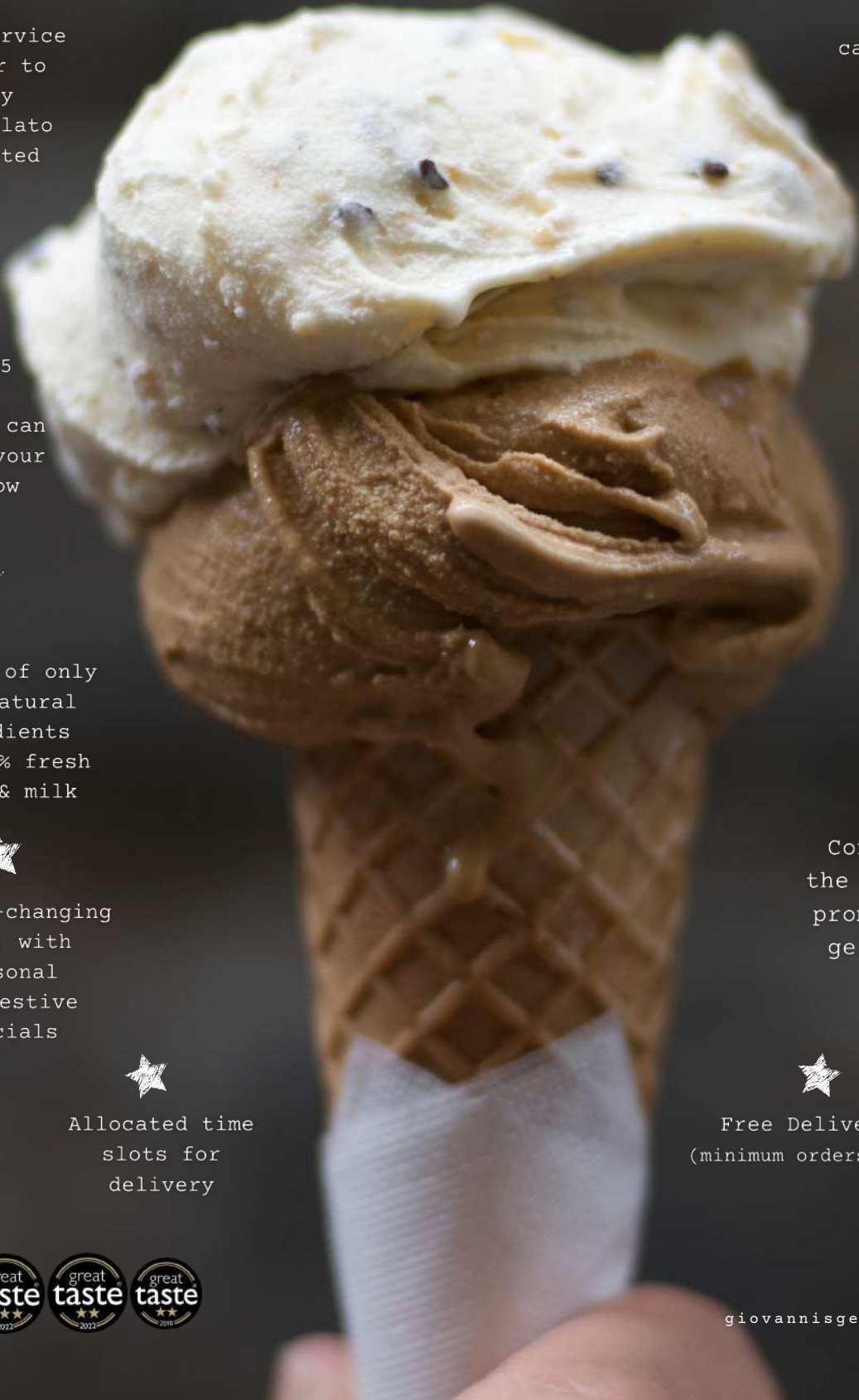
Competitive  
pricing



Consultancy on  
the marketing and  
promotion of our  
gelato on your  
menu



Free Deliveries  
(minimum orders apply)



*Giovanni's*  
DOWNTOWN GELATO



Prodotti...

★ GELATO  
SORBETTO

SICILIAN  
★ CANNOLI  
CONES

AFFOGATO

★ VEGAN  
SHAKES

★ SUNDAES

500<sup>ml</sup> POTS

FROZEN  
★ YOGURTS



FATTO CON  
AMORE





# What makes us Special?

★  
A partnership based upon a vision for success. Driven by creativity, innovation, and passion, helping you build a great business scoop after scoop.

★  
Keeping to strict guidelines of production and using state of the art equipment is our key to consistency and quality

★  
Our extensive range of flavours are hand crafted daily using only the finest ingredients that deliver the highest quality produce to our wholesale clients in the UK

★  
Ever more people are following our lead and last year over 500,000 customers did so

★  
We ensure our product is natural and free from artificial additives, flavourings and colourings, using only 100% fresh milk that goes into every gelato we create

★  
Giovanni's Gelato has gone from strength to strength and continues to develop distinctive flavours that excites and brings our gelato to a new level

★  
Our focus remains on staying true to Italian artisan traditional methods

★  
We pride ourselves on producing the best-tasting and most authentic gelato possible



*Giovanni's*  
DOWNTOWN GELATO



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Our new vegan range offers a wide variety of flavours specifically made with no animal products. We use only the best dairy free milk, from coconut, oat, almond to soya milk. Please see page 17.



Products that contain alcohol will be highlighted showing this symbol.



All of our products are suitable for vegetarians\*. We source only the finest products that ensures that the characteristics and quality of our gelato are in accordance with the provisions of the "Islamic Council" which authorises the use of the Halal brand.







## SALTED CARAMEL CHOC BROWNIE P&B

Creamy and gorgeous, this gelato has the perfect level of rich and warming rum, with the crunch of the almonds cutting through and adding texture and nuttiness. Different and unique and something very special.

*Great Taste 2016 Judges*



## CREMINO

Delicious gelato with a fabulous and unusual combination of hazelnut, chocolate and cream. It has a very smooth texture and is very moreish. Commendable that the producer uses traditional handmade techniques

*Great Taste 2018 Judges*



## ZABAIONE AL MARSALA

Creamy and gorgeous, this gelato has the perfect level of rich and warming rum, with the crunch of the almonds cutting through and adding texture and nuttiness. Different and unique and something very special.

*Great Taste 2022 Judges*



## BISCOTTO SPECULOOS

A gelato that could easily be too sweet yet is incredibly well balanced. Beautiful texture, bags of flavour. Just perfect. The judges felt this is as good as gelato gets.




*Great Taste 2022 Judges*



# Classico

## PRODUCT

## PER LITRE / 5 LTR

<b>AMARENA</b>   Dark Cherry Ripple 	POA
<b>CAFFÈ ESPRESSO</b>   Italian Coffee	POA
<b>CARAMELLO</b>   Caramel Duche De Leche	POA
<b>CIOCCOLATTE</b>   Milk Chocolate	POA
<b>CIOCcolato DI BELGA</b>   100% Belgian Chocolate	POA
<b>CANELLA</b>   Cinnamon	POA
<b>FIOR DI LATTE</b>   "Flower of Milk" Pure Milk	POA
<b>FRAGOLA</b>   Strawberry	POA
<b>LIMONE</b>   Lemon	POA
<b>MENTA AL' CIOCCOLATO</b>   Mint & Dark Belgian Chocolate	POA
<b>PISTACCHIO PREMIUM</b>   Sicilian Pistachio	POA
<b>PISTACCHIO DELUXE</b>   100% Pure Sicilian Pistachio	POA
<b>STRACCIATELLA</b>   Milk Chocolate Chip	POA
<b>TIRAMISÙ</b>   Coffee, Mascarpone & Savoiardi Biscuit 	POA
<b>VANIGLIA</b>   Bourbon Vanilla with Pods	POA
<b>ZABAIONE AL MARSALA</b>   Italian Custard with Marsala Wine  	POA

Please note: All prices are subject to VAT at the standard rate. Prices may vary from time to time, please ask your account manager upon ordering.

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# INTRODUCING FREDA'S

MADE IN CORNWALL



We love working with small independent businesses. This year we've teamed up with award-winning Freda's of Cornwall.

All of our peanut butter based flavours are now created with the smooth original great taste peanut butter!



Uniquely flavoured, deeply roasted with natural ingredients and the perfect crunch - this is peanut butter, but better!



# Gourmet

## PRODUCT

PER LITRE / 5 LTR

<b>AFFOGATO</b>   Italian Coffee & Vanilla	POA
<b>BAGIGIO</b>   Pure Peanut Butter from Freda's	POA
<b>BANANA</b>   Banana	POA
<b>BANANA &amp; CARMELLO</b>   Banana & Caramel Ripple	POA
<b>BANOFFEE</b>   Banana, Toffee & Crushed Biscuit	POA
<b>BISCOTTO</b>   Traditional Italian Cookies & Cream	POA
<b>CARMELLO SALATO</b>   Caramel with Himalayan Salt	POA
<b>CIOCOLATO BIANCO</b>   White Chocolate	POA
<b>COCO</b>   Pure Vietnamese Coconut (Mekong Delta Region)	POA
<b>COCONUT RIPPLE</b>   Pure Vietnamese Coconut & Milk Chocolate	POA
<b>IRISH CREAM</b>   Original Baileys 	POA
<b>MALAGA</b>   Rum & Raisin 	POA
<b>MALTYESERS</b>   Malt & Milk Chocolate	POA
<b>MILKYBAR</b>   White Chocolate Buttons	POA
<b>PINEAPPLE</b>   Pineapple	POA
<b>STRAWBERRY RIPPLE</b>   Fior di latte with Strawberries	POA
<b>TOFFEE</b>   Toffee & Mou	POA
<b>RASPBERRY RIPPLE</b>   Fior di Latte with Raspberries	POA



## Bespoke Service

If you would like something unique, we can create any flavour you desire, tailored to meet your specific requirements please send your request to [wholesale@giovanisgelato.co.uk](mailto:wholesale@giovanisgelato.co.uk)

*Giovanni's*  
DOWNTOWN GELATO



# FLAVOUR HIGHLIGHT

CANTALOUPE MELON - PIANA DEL SELE

We have selected the best Cantaloupes to create a gelato that will remind you of summer and freshness at first glance.

With its sweet taste and its warm orange colour, this excellence of our land, reminiscent of the scent of the most evocative areas of Campania.



Gelato is something that always moves and amazes me in every flavour and variation. This flavour pays homage to my Italian heritage, a flavour you will want to enjoy again and again.

*Carmelo Gristina - Founder of Giovanni's Gelato*



# Speciale

<u>PRODUCT</u>	<u>PER LITRE / 5 LTR</u>
<b>BUBBLEGUM AZZURRO</b>   Bubblegum Blue	POA
<b>BUBBLEGUM ROSA</b>   Bubblegum Pink	POA
<b>CANDY FLOSS</b>   Blue Candy Floss & Sprinkles	POA
<b>CHEESECAKE ALL' LIMONE</b>   Lemon Cheesecake	POA
<b>CHEESECAKE ALL' FRAGOLA</b>   Strawberry Cheesecake	POA
<b>COOKIE DE LA CREMÈ</b>   Oreo	POA
<b>CIOCCOLATTE BROWNIE</b>   Chocolate Brownie	POA
<b>CIOCCOLATTE ALL' ARANCIA</b>   Chocolate Orange	POA
<b>CREMINO</b>   Hazelnut Gelato layered with Chocolate Hazelnut Cream	POA
<b>DA-IM</b>   Milk Chocolate & Crunchy Almond Caramel *not suitable for vegetarians	POA
<b>DONATELLA ROCHER</b>   Ferrero Rocher	POA
<b>ETON MESS</b>   Strawberry Pavlova / Eton Mess	POA
<b>KINDER</b>   Kinder Surprise	POA
<b>NOCCIOLA PIEMONTE</b>   100% Hazelnut from Piemonte I.G.P, Italy	POA
<b>ORANGE &amp; CHOCOLATE CAKE</b>   Jaffa Cake	POA
<b>PEANUT BUTTER CUP</b>   Reese's Peanut Butter Cup	POA
<b>PEANUTELLA</b>   Peanut Butter & Nutella	POA
<b>PISTACCHIO SPECIALE</b>   100% Pure Sicilian Pistachio & Chocolate Hazelnut Ripple	POA
<b>RAFFAEL DELIGHT</b>   Almond, Coconut & White Chocolate Wafer Ripple	POA
<b>SALTED CARAMEL CHOCOLATE BROWNIE P&amp;P</b>   Gio's Special	POA
<b>SNICKER</b>   Peanut, Chocolate Hazelnut & Mou	



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# FLAVOUR HIGHLIGHT

SICILIAN PISTACCHIO DELUXE

Our Sicilian pistachio's grow along the sides of mountains, in a rocky and impervious area characterised by a strong temperature variation between night and day, allowing the development of an aromatic organoleptic profile which releases an intense and persistent aromatic note on the palate.



Taste the magic of this unique flavour and experience the joy of eating a true Sicilian pistacchio.

The real deal.

*Carmelo Gristina - Founder of Giovanni's Gelato*



# Autumn / Winter Specials



## PRODUCT

## PER LITRE / 5 LTR

<b>AMARETTO</b>   Original Italian Almond Liqueur 	POA
<b>APPLE PIE</b>   Shortcrust Apple Pie with Cinammon	POA
<b>BAILEYS SPECIALE</b>   Original Baileys Irish Cream with crushed Biscuit and Chocolate Hazelnut Ripple 	POA
<b>BAKEWELL TART</b>   English Shortcrust Pastry with Jam & Almonds	POA
<b>CAFFÈ CHOCOLATE CHIP</b>   Italian Coffee rippled with Stracciatella	POA
<b>CAFFÈ COOKIE CRUNCH</b>   Coffee & Cookies, rippled with Chocolate Hazelnut Praline Crunch	POA
<b>CIOCCOLATTE FORESTA NERA</b>   Milk Chocolate rippled with Dark Cherry	POA
<b>CIOCCOLATO ROSA</b>   White Chocolate & Ruby Pink	POA
<b>CHRISTMAS PUDDING</b>   Christmas Pudding (non-alcoholic version also available) 	POA
<b>COOKIE CRUNCH</b>   White Chocolate & Cookies	POA
<b>GINGERBREAD</b>   Ginger & Cinnamon Cake	POA
<b>LOTUS BISCUIT</b>   Caramel Biscoff Cookies 	POA
<b>MINCE PIE</b>   Dried Fruits and Spices (non-alcoholic version also available) 	POA
<b>PANETTONE</b>   Classic Italian Cake	POA
<b>STRACCIA-BELLA</b>   White Chocolate, Milk Chocolate & Raspberry Ripple	POA
<b>TOFFEE FUDGE</b>   Toffee with Fudge pieces	POA

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*Giovanna*  
DOWNTOWN GELATO



# SHOWCASE HIGHLIGHT

BRING YOUR SHOWCASE TO THE NEXT LEVEL

We offer each flavour in a 6 litre style napoli. Each gelato is hand decorated\* by our team of chefs, allowing you to bring your showcase to life and capture your customers curiosity.

Our gelato flavour cards are made to order and provide a touch of class to your showcase.



We eat with our eyes. Your gelato showcase must be a focal point. It must capture your customers curiosity and want them to taste each flavour.

*Carmelo Gristina - Founder of Giovanni's Gelato*



# Sorbetto



## PRODUCT

## PER LITRE / 5 LTR

<b>ARANCIA</b>   Orange	POA
<b>FRAGOLA</b>   100% Fresh British Strawberries	POA
<b>FRUTTI DI BOSCO</b>   Blackberries, Blackcurrants, Redcurrants & Raspberries	POA
<b>KIWI &amp; BANANA</b>   100% Organic Kiwi & Banana	POA
<b>LAMPONE</b>   100% Fresh British Raspberries	POA
<b>LIMONE</b>   Fresh & Zesty Lemon Sorbet	POA
<b>MANGO</b>   100% Pakistani Kesar Mango	POA
<b>MELONE</b>   100% Cantaloupe Melon, Battipaglia, Campania (Italy)	POA

# Yogurts

## PRODUCT

## PER LITRE / 5 LTR

<b>AMARENA</b>   Dark Cherry Ripple 	POA
<b>FRAGOLA</b>   Strawberry Ripple	POA
<b>MARACUJA</b>   Passionfruit Ripple	POA
<b>LAMPONE</b>   Raspberry Ripple	POA
<b>NATURAL YOGURT</b>   Plain Yogurt	POA

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# Vegano



## PRODUCT

## PER LITRE / 5 LTR

<b>AMARENA</b>   Dark Cherry Ripple 	POA
<b>BAGIGIO</b>   Peanut Butter gelato	POA
<b>BANANA</b>   Banana gelato	POA
<b>CAFFÈ ESPRESSO</b>   Italian Lavazza Coffee	POA
<b>CARAMELLO SALATO</b>   Caramel with Himalayan Salt	POA
<b>COCONUT</b>   Vietnamese Coconut (Mekong Delta Region)	POA
<b>CIOCCIOLATTO</b>   Chocolate gelato	POA
<b>FRAGOLA</b>   Strawberry gelato	POA
<b>LIMONE</b>   Lemon gelato	POA
<b>NOCCIOLA PIEMONTE</b>   100% Hazelnut from Piemonte I.G.P, Italy	POA
<b>PISTACCHIO PREMIUM</b>   Sicilian Pistachio	POA
<b>PISTACCHIO DELUXE</b>   100% Pure Sicilian Pistachio	POA
<b>RASPBERRY RIPPLE</b>   Raspberry Ripple	POA
<b>VANIGLIA</b>   Bourbon Vanilla with Pods	POA



All of our products are suitable for vegetarians\*. We source only the finest products that ensures that the characteristics and quality of our gelato are in accordance with the provisions of the "Islamic Council" which authorises the use of the Halal brand.

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*Giovanni's*  
DOWNTOWN GELATO



# NEW

## Additions

**PRODUCT**

**PER LITRE / 5 LTR**

<b>BUTTERSCOTCH</b>   Butter, Cream and notes of Toffee & Vanilla	POA
<b>CINNAMON ROLL</b>   Cinnamon & Dough gelato, with Cinnamon Roll pieces	POA
<b>HONEYCOMB</b>   Rippled with pieces of Crunchy Honeycomb	POA
<b>KINDER CHE BUENO</b>   Chocolate Hazelnut gelato with pieces of Kinder Bueno	POA
<b>LEMON MERINGUE PIE</b>   French Vanilla & Biscuit, Lemon Wafer & Meringue Ripple	POA
<b>MANGO GELATO</b>   100% Pakistani Kesar Mango	POA
<b>MELONE GELATO</b>   100% Cantaloupe Melon, Battipaglia, Campania (Italy)	POA
<b>PANNA</b>   Traditional Italian Cream gelato	POA

**DID YOU  
KNOW...**

**EACH 5 LITRE  
NAPOLI PAN  
PROVIDES  
40-50 SCOOPS\***

\*Using the correct size scoop  
portioners provided in our  
consumables section,  
please see page 24.

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# A SELECTION OF NAPOLI'S

AVAILABLE IN 2.5, 5 & 6 LITRE STYLE NAPOLI PANS



We offer a variety of napoli pans to meet every business individual needs.

Our 2.5 litre is a great option for restaurants that serve from back of house which provides easy storage.

Our 5 litre & 6 litre style napoli's are the best option for dedicated gelato showcases.



Our aim is to provide our customers with choice. With our bespoke approach, tailored by the variety of napoli pans, you can select the right option for your business.

*Antonina Kumar - Business Development Manager  
Giovanni's Gelato*



500ml  
Retail  
Tubs



## PRODUCT

PER LITRE / 5 LTR

<b>BUBBLEGUM AZZURRO</b>   Bubblegum Blue		POA
<b>CARAMELLO SALATO</b>   Caramel with Himalayan Salt		POA
<b>CIOCCOLATO DI BELGA</b>   100% Belgian Chocolate		POA
<b>DONATELLA ROCHER</b>   Ferrero Rocher		POA
<b>MANGO SORBETTO</b>   100% Kesar Mango		POA
<b>MENTA AL' CIOCCOLATO</b>   Mint & Dark Belgian Chocolate		POA
<b>PISTACCHIO PREMIUM</b>   Sicilian Pistachio		POA
<b>PISTACCHIO DELUXE</b>   100% Pure Sicilian Pistachio		POA
<b>VANIGLIA</b>   Bourbon Vanilla with Pods		POA
<b>VEGAN FRAGOLA</b>   Vegan Strawberry		POA



## ONLY AVAILABLE TO ORDER IN PACKS OF 10

\*Order Giovanni's Gelato in 500ml tubs, giving your business a luxurious brand and offering your customers on the go gelato in the most efficient way. Our tubs are perfect for independent supermarkets, artisan retailers and deli's. We offer a range of individual flavours all packed with fresh ingredients and designed to maintain optimum flavour quality. Our retail tubs will create a buzz wherever they are stocked! If you require a flavour not listed above just let us know and we'll do our best to accommodate your requirements.

CHOOSE  
ANY  
FLAVOUR  
& WE'LL  
MAKE IT

*Giovanni's*  
DOWNTOWN GELATO



# Cannoli

## SICILIANI

### RICOTTA (Piping bags arrive frozen)

### PER UNIT

**RICOTTA** | Plain Sweet Ricotta | Piping Bag Ready to fill (1kg)

POA

### SHELLS (3-4 month shelf life)

### PER UNIT / BOX

**PICCOLI** | Cannoli Piccoli Shells | Small crispy cannoli shells x 380 approx.

POA

**GRANDE** | Cannoli Grande Shells | Large crispy cannoli shells x 120

POA

### TOPPINGS

### PER UNIT

**CANDIED GLACÉ CHERRIES** | Whole Coloured Glace Cherries Green/Red 1kg

POA

**CANDIED ORANGE PEEL** | Candied orange peel strips 1kg

POA

**CHOCOLATE CHIPS** | Crispy cereal beads covered in milk chocolate 2kg

POA

**CHOPPED PISTACCHIO** | Unsalted Chopped Pistachio Kernels 1kg

POA

**ROASTED CHOPPED NUTS** | Roasted chopped nuts 3kg

POA

3/4 TIER  
STAND\*  
POA



A4 MENU  
WITH  
STAND\*  
POA



TOPPINGS  
CONTAINER  
5 SLOTS\*  
POA



We've teamed up with the guys at Casa Cannoli of London to bring you the best ricotta from our homeland in Italy. We are confident that this is the most authentic Sicilian cannoli you will ever try!



# Cannoli

## STEPS TO FILL



### STEP 1

#### CUTTING THE PIPING BAG

Grab a pair of scissors and cut the piping bag to create a hole about one inch wide



### STEP 2

#### FILLING THE CANNOLI

Squeeze the filling towards the hole you just created, grab the piping bag from the middle, insert it half way down the empty cannoli shell and start squeezing gently whilst pulling out to fill the first half of the cannoli. Repeat on the other side to complete it



### STEP 3

#### GARNISHING

You can leave the cannoli as is or you can add chocolate chips, orange peel or both. Place the chocolate chips into a bowl and dip one end of the cannoli (or both) into it. For the orange, just place the candied orange peel on the end of the cannoli, pushing them slightly inside the ricotta



### STEP 4

#### A GENTLE DUSTING OF SUGAR

This one is for the looks! Use a sieve or even a spoon to gently sprinkle icing sugar over the cannoli. You're done!

### TOP TIPS

KEEP THE PIPING BAG REFRIGERATED & CONSUME WITHIN ONE WEEK

KEEP THE CANNOLI SHELLS & GARNISH IN A COOL DRY PLACE

ONLY FILL TO ORDER!



# PERSONALISED WAFER DISCS

LUXURY WAFER DISCS - ORDER FROM AS LITTLE AS 1000



Transform your gelato, milkshakes, frappes and other desserts with a stunning custom sugar wafer. Showcase your name brand, company design, or custom phrase. See page 24.



# Sundries



**LUXURY WAFFLE CONES**  
x 300  
Ø:48 H:172  
POA



**GIO CUPS\***  
Small x 250  
Med x 200  
Large x 180  
POA



**GENERIC CUPS\***  
Small x 100  
Med x 100  
Large x 160  
POA



**BIO-DEGRADABLE SPOONS\***  
1kg  
x 1000  
POA



**WAFER DISCS**  
x 1000  
POA



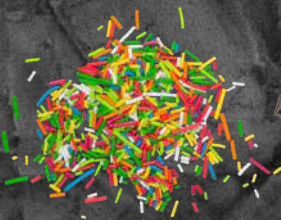
**CADBURY 99 FLAKES\***  
x 144  
POA



**MINI MARSHMALLOWS\***  
x 1kg  
POA



**MINI MARSHMALLOWS HALAL\***  
x 1kg  
POA



**RAINBOW SPRINKLES**  
x 1kg  
POA



**CHOCOLATE VERMICELLI**  
x 1kg  
POA



**ROASTED CHOPPED NUTS\***  
x 3kg  
POA



**FABBRI LUXURY TOPPING SAUCE CHOCOLATE\***  
x 950g  
POA



**FABBRI LUXURY TOPPING SAUCE WILD CHERRY\***  
x 950g  
POA



**FABBRI WILD CHERRIES IN SYRUP\***  
x 600g  
POA



**FABBRI LUXURY TOPPING SAUCE TROPICAL BLUE\***  
x 950g  
POA



**FABBRI LUXURY TOPPING SAUCE STRAWBERRY\***  
x 950g  
POA



# Consumables



**NAPKIN  
DISPENSER\***  
x 1  
POA



**DISPENSER  
NAPKINS\***  
x 6000 (1 BOX)  
POA



**CONE BUCKET\***  
x 1  
POA



**CONE HOLDER\***  
x 1  
POA



**GELATO SUNDAE  
BOWLS\***  
x 6 (1 SET)  
POA



**LONG SUNDAE  
DESSERT SPOONS\***  
x 6  
POA



**COPPER  
SUNDAE  
GLASS\***  
H:17cm x Ø:12cm  
x 1  
POA



**ITALIAN  
SCOOP  
SPATULA\***  
x 1  
POA



**SCOOP  
PORTIONER  
SIZE NO.1\***  
x 1  
POA



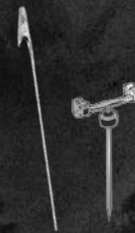
**SCOOP  
PORTIONER  
SIZE NO.2\***  
x 1  
POA



**SCOOP WASH  
CONTAINER\***  
x 1  
POA



**5 LTR STAINLESS  
STEEL NAPOLI PANS\***  
L:360mm W:165mm D:160mm  
x 1  
POA



**LABEL  
HOLDERS\***  
x 1  
METAL | POA  
PLASTIC | POA



**FLAVOUR  
LABELS\***  
x 1  
POA



**GLASS JAR\***  
1.9 LITRE  
Ø:450 x H:170  
x 1  
POA



# Take Away Gelato



Our Thermo Containers make the perfect delivery solution for your business. All containers are specially made to keep gelato frozen for up-to 1 hour. They have been tried and tested and work great with all delivery platforms.



**GIO SPECIAL | 500 ML | 6 FLAVORS\***  
x 65 PIECES | L:200 x D:130 x H:40

POA



**STANDARD THERMO | 500 ML\***  
x 60 PIECES

POA



The first gelato thermo box made from post-consumer plastic, that is totally recyclable. A big step towards sustainability.



**GIO SPECIAL | 1 LITRE | 12 FLAVORS\***  
x 32 PIECES | L:270 D:200 x H:40

POA



**STANDARD THERMO | 1 LITRE\***  
x 60 PIECES

POA



Please note: All items marked (\*) are subject to VAT at the standard rate. Prices may vary from time to time.



NEW POINT OF SALE  
ORDER  
TODAY  
NEW POINT OF SALE

# Point of Sale

\*Delivery charges & import taxes apply to all chair/cones and table items

## CONE TABLE\*

Ice Cream table made from fibreglass. With varnished metal base.  
Dimensions:  
H:730mm x D:700mm

POA



MADE IN ITALY

## CONE CHAIR\*

Ice Cream cone chair made from fibreglass. With varnished metal base. Dimensions: H:900mm x D:350mm

POA



MADE IN ITALY



MADE IN ITALY

## GELATO PAVEMENT CONE\*

Large gelato cone made from fibreglass. With marble grit base. Dimensions: H:2160 x D: 800mm

POA



MADE IN ITALY

## GELATO PAVEMENT CONE\*

Medium gelato scoop cone made from resin. With marble grit base. Dimensions: H:1470 x D:610mm

POA



MADE IN ITALY



## PAVEMENT BOARD\*

Dimensions:  
W:545mm x H:978mm x D:540mm

x 1 (DOUBLE SIDED)

POA

## GELATO HANGING CONE\*

Large gelato scoop cone made from resin. With sturdy metal bracket. Dimensions: H:1470 x D:610mm

POA



## APRON\*

x 1 (ONE SIZE)

POA



## CAP\*

x 1 (ONE SIZE)

POA



## GIOVANNI'S UNISEX T-SHIRT\*

Made from 100% Airlume combed and ring-spun cotton Available in S|M|L

POA



## WINDOW STICKER\*

x 1 (65cm CIRCLE)

POA





# Samples



At Giovanni's Gelato we take pride in the products we create, that is why we offer you an extensive sampling session at our flagship store located in Milton Keynes, so that you can enjoy the large variety of gelato that we have available. This is completely free of charge and includes a sampling of each flavour\*. If you would like to book your sampling session, simply get in touch with the team.

## IMPORTANT NOTICE

\*A sampling session allows you and 2 persons maximum to try each flavour displayed in our showcase. This is provided with a dessert spoon. If you would like a full cup/cone or gelato to take-away in our thermo containers this will be charged at the standard rate shown on our menu in-store.

If you wish to have samples delivered to your chosen location, please be advised that 100ml pots are free of charge, however we limit these to 12 flavours. To cover our logistical costs, charges are applicable (subject to location) and will vary in price.



# Training GELATO

At Giovanni's we go the extra mile. Not only do we provide you with the best tasting artisan gelato but we offer ongoing support with our bespoke training package\*

This provides you with peace of mind knowing you are fully equipped when serving our gelato.



## EASY AS...

- 1 CONFIRM YOUR LOCATION OF SETUP
- 2 AGREE OUR GELATO STATION PACKAGE PRICE\*
- 3 CONFIRM DATE & TIME OF INSTALL

## IMPORTANT NOTICE

\*To be eligible for our training service, you must purchase our gelato station package. This provides the required equipment and sundry products associated with serving our gelato. Please note, this excludes a gelato freezer cabinet. You may purchase a unit through Giovanni's Gelato® or supply your own unit, however, your cabinet must be capable of reaching  $-12^{\circ}\text{C}/-13^{\circ}\text{C}$ , which is the required temperature for scooping our product. An up front fee of £200.00+ vat is required for our gelato training, this will be credited back over four consecutive orders (£50.00 per order) and applied to your account.

Subject to location. Giovanni's Gelato® takes no responsibility for freezers provided by the customer that does not meet the above temperature specification.

Giovanni's Gelato® have the right to withdraw this service at any time.



# Gelato Refrigeration

1



## INNOVA ICE | DEEP ICE

Plug in - 230/50hz Single phase  
 Dynamic cooling  
 Electronic controller with digital display of temperature  
 Automatic defrost  
 Large countertop shelf for displaying cones & toppings  
 Innovative system of withdraw able front with electromagnetic lock  
 Front frame LED illumination | Retractable night blind  
 Temperature range -10°C/-20°C  
 Available in black or white  
 1 year parts & labour warranty included

Dimensions INNOVA ICE 10 PAN | LxDxH 1400 x 850 x 1400  
 Dimensions INNOVA DEEP ICE 14 PAN | LxDxH 1400 x 1150 x 1400  
 Dimensions INNOVA DEEP ICE 18 PAN | LxDxH 1750 x 1150 x 1400

**10 PAN CABINET - POA**  
**14 PAN CABINET - POA**  
**18 PAN CABINET - POA**

## ARUBA 2

Plug in - 230/50hz Single phase  
 Dynamic cooling  
 Electronic controller with digital display of temperature  
 Automatic defrost  
 Large countertop shelf for displaying cones & toppings  
 Innovative system of withdraw able front with electromagnetic lock  
 Front frame LED illumination | Retractable night blind  
 Temperature range -10°C/-20°C  
 Available in black or white  
 Available in CURVED or SQUARED GLASS  
 1 year parts & labour warranty included

Dimensions 7 PAN | LxDxH 1070 x 995 x 1300  
 Dimensions 10 PAN | LxDxH 1385 x 995 x 1300

**7 PAN CABINET - POA**  
**10 PAN CABINET - POA**

2



3

## ARUBA

Plug in - 230/50hz Single phase  
 Dynamic cooling (ventilated)  
 Glass sides curved front glass  
 Telescopic lifting system ecological polyurethane foam insulation  
 Exposition area made of stainless steel prepared for containers  
 Automatic defrost  
 Manual shutter (from the personnel side)  
 Upper interior lighting  
 Fluorescent LED automatic defrost  
 Automatic condenser vaporisation  
 IGLOO electronic temperature controller with digital display +  
 Electronic temperature recorder with software  
 Condenser impurity or fan operation failure alarm  
 Temperature range -10°C/-20°C  
 Available in a variety of colours\*  
 1 year parts & labour warranty included

Dimensions 14 PAN | LxDxH 1385 x 1220 x 1310  
 Dimensions 28 PAN | LxDxH 2635 x 1220 x 1310

**14 PAN CABINET - POA**  
**28 PAN CABINET - POA**





4

## LIMOSA



Plug in - 230/50hz Single Phase on 12 PAN | 3 Phase on 18 & 24  
 Dynamic refrigeration | Electronic controller with digital display  
 Hot gas defrosting | Top led lighting warm colour  
 all double, heated, combined glass with black screen printing  
 Inox worktop | Space for additional ice cream's containers (under  
 showcase shelf) | Back glass sliding doors

Large countertop shelve for displaying cones & toppings  
 Innovative system of withdraw able front  
 Bottom plinths and frame - black or white colour

Temperature range -14°C/-21°  
 Available in a variety of colours  
 1 year parts & labour warranty included

Dimensions 12 PAN | LxDxH 1155 x 1150 x 1395  
 Dimensions 18 PAN | LxDxH 1615 x 1150 x 1395  
 Dimensions 24 PAN | LxDxH 2150 x 1150 x 1395

12 PAN CABINET - POA  
 18 PAN CABINET - POA  
 24 PAN CABINET - POA

7



## INSU GELATO

Plug in - 230/50hz Single Phase. The INSU gelato counter is equipped with advanced  
 static refrigeration system, hot gas defrosting, electronic control panel,  
 automatic vaporisation of condensate water, front glass tilt forward, double  
 glazed with white screen printing, security system for front glass opening (gas  
 spring with lock-in system), top shelf made with satin glass, 12 stainless steel  
 drawers with flavour label on the handle of each drawer, container filled with  
 glycol in each drawer, LED front lighting for every ice-cream drawer and its  
 flavour, customisable front panels and adjustable feet made with inox.

Dimensions 12 PAN | LxDxH 1270 x 850 x 1410  
 1 year parts & labour warranty included

POA

## GELATO CARAPINA

5

Plug in - 230/50hz Single Phase  
 External housing & rear wind girder with  
 coloured sheet selectable colour  
 (See IGLoo colour chart)  
 Stainless steel & polished sheet work  
 table with the openings for round  
 cuvettes (carapina) ø200x250 (7L)  
 Flat covers, insulated, made of  
 stainless steel - polished  
 Organic polyurethane foam insulation

Stainless steel plinth - polished  
 Tool-less access to the condenser  
 Electronic temperature controller with  
 digital display (IGLoo)  
 Audible alarm on the condenser pollution

Holds double the amount of  
 carapina's for extra storage!

Temperature range -20°C/-10°  
 Available in a variety of colours  
 1 year parts & labour warranty included



Dimensions 6 + 6 PAN | LxDxH 900 x 650 x 1000  
 Dimensions 10 + 10 PAN | LxDxH 1400 x 650 x 1000

6 PAN CARAPINA - POA  
 10 PAN CARAPINA - POA

6



new

## CUBE 2 DEEP ICE

Plug in - 230/50hz Single phase  
 Dynamic cooling (ventilated)  
 External glass elements made of combined glass with argon filling  
 and black, white or gray RAL7042 silkscreen  
 Exposition area made of stainless steel prepared for containers  
 Automatic defrost  
 Manual shutter (from the personnel side)  
 Upper interior lighting  
 LED lighting on the top and in the front frame  
 Automatic condenser vaporisation  
 IGLoo electronic temperature controller with digital display +  
 Electronic temperature recorder with software  
 Condenser impurity or fan operation failure alarm  
 Temperature range -10°C/-20°C  
 Available in a variety of colours\*  
 1 year parts & labour warranty included

Dimensions 14 PAN | LxDxH 1400 x 1145 x 1400  
 Dimensions 18 PAN | LxDxH 1750 x 1145 x 1400

14 PAN CABINET - POA  
 18 PAN CABINET - POA

Giovanni's  
 DOWNTOWN GELATO



\*Castors can be fitted at additional cost. Subject to model. (POA)  
Prices may vary

\*Delivery charges apply

\*Stainless steel pans not included with display cabinets (see page 24)



**TEFCOLD  
UF50GPC  
UF100GPC**



The Tefcold UF50GCPP (50 litres) or (100 litres). This counter top freezer comes with a lock in fitted and the unit comes with a internal LED switchable light and adjustable shelves as standard. Top light canopy to illuminate branding. An excellent all round unit for storing our 500ml retail pots Arrives with Giovanni's Gelato® branding. 1 year labour & 2 years parts warranty included

Internal H380 x W450 x D420mm  
External H657 x W570 x D530mm

Internal H540 x W500 x D430mm  
External H890 x W610 x D555mm

**POA**

FREE DELIVERY INC.

**POA**

FREE DELIVERY INC.

*Bakery Refrigeration*  
**9**



**INNOVA 100 / 140**

Plug in - 230/50hz Single phase  
Internal cooling aggregate  
Dynamic cooling with automatic defrost  
External glass elements made of insulating glass  
With argon filling & silkscreen black print  
Innovative system of with drawable front with electromagnetic lock  
Bottom shelf made of stainless steel  
Back sliding doors with combined glass  
Kick plinth made of stainless steel  
Housing with base from staff side made of black coated steel  
Top internal LED illumination  
Front frame LED illumination  
Automatic condenser vaporisation  
Electronic temperature controller with digital display  
Condenser impurity or fan operation failure alarm  
Temperature range +2°C/+15°C  
1 year parts & labour warranty included

*Bakery Refrigeration*

Dimensions INNOVA 100 CABINET | LxDxH 1000 x 850 x 1100  
Dimensions INNOVA 140 CABINET | LxDxH 1400 x 850 x 1100

**INOVA 100 CABINET - POA**

**INOVA 140 CABINET - POA**

\*Castors can be fitted at additional cost (£120.00 + vat)  
\*Delivery charges apply



**INNOVA T 140**

Plug in - 230/50hz Single phase  
Internal cooling aggregate  
Dynamic cooling with automatic defrost  
External glass elements made of insulating glass  
With argon filling and silkscreen black print  
External wooden elements - different colours available  
Internal frame painted - different colours available  
Bottom shelf made of stainless steel  
Glass exposition shelves with height adjustment placed on the frame  
Back hinged doors with combined glass (choice of door opening direction)  
Kick plinth made of stainless steel  
Housing with base from staff side made of black coated steel  
Front frame LED illumination  
Automatic condenser vaporisation  
Electronic temperature controller with digital display  
Condenser impurity or fan operation failure alarm  
Temperature range +5°C/+15°C  
1 year parts & labour warranty included



Dimensions | LxDxH 740 x 740 x 2000

**INNOVA T 140 - POA**

\*Castors can be fitted at additional cost (£120.00 + vat)  
\*Delivery charges apply





# Delivery Charges



We deliver to mainland England. Minimum orders are required for all locations and will be confirmed at the time of placing your enquiry with our sales team. A delivery charge will be applied on all orders where applicable. Special deliveries to the rest of the UK can be arranged in advance via our special freezer courier and will be charged at the carrier cost, unless agreed otherwise.

The goods must be thoroughly checked on arrival and a clear signature must be given to the carriers. We are not responsible for any loss, damages or deterioration occurring after delivery has been made to the point of delivery nominated by the customer. Any shortages, breakages or damages must be specified on the receiving note and countersigned by our carrier or delivery driver.

Any goods that are found to be non conform to the order must be reported to the sales office within 24 hours from delivery. The natural loss of products is born by the consignee. Prices of our products may vary but will be confirmed upon ordering. All gelato and sorbetto are measured in volume of litres. Gelato and sorbetto must be stored at a temperature of at least -12 degrees celsius. We reserve the right to refuse service to any customer for reasons including but not limited to circumstances of actual or implied physical or verbal abuse towards our business or our employees.



# Meet the team



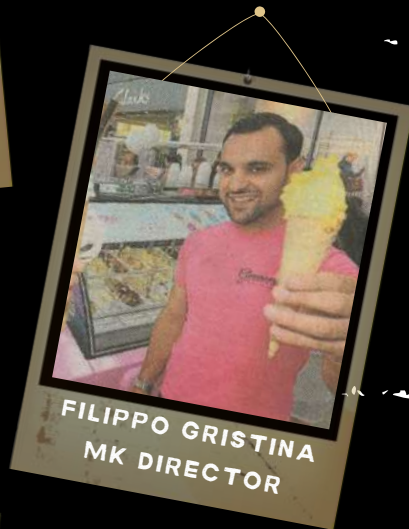
**CARMELO GRISTINA**  
CEO



**ANTONINA KUMAR**  
BUSINESS DEV. MANAGER



**VEJAY KUMAR**  
HEAD GELATIERE



**FILIPPO GRISTINA**  
MK DIRECTOR



**PETAL FERNANDES**  
HEAD GELATISTA





**TERMS AND CONDITIONS FOR THE SALE OF GOODS  
(Business to Business)**

**1. Application of Terms and Conditions**

- 1.1 The Seller shall sell and the Buyer shall purchase the Goods in accordance with any quotation or offer of the Seller which is accepted by the Buyer, or any order of the Buyer which is accepted by the Seller and
- 1.2 These Terms and Conditions shall govern the Contract to the exclusion of any other terms and conditions subject to which any such quotation is accepted or purported to be accepted by the Seller, or any such order is made or purported to be made, by the Buyer.

**2. Interpretation**

- 2.1 In these Terms and Conditions, unless the context otherwise requires, the following expressions have the following meanings:
- “Business Day” means any day other than a Saturday, Sunday or bank holiday;
- “Buyer” means the person who accepts a quotation or offer of the Seller for the sale of the Goods or whose order for the Goods is accepted by the Seller;
- “Contract” means the contract for the purchase and sale of the Goods which shall incorporate, and be subject to, these Terms and Conditions;
- “Contract Price” means the price stated in the Contract payable for the Goods;
- “Delivery Date” means the date on which the Goods are to be delivered as stipulated in the Buyer’s order and accepted by the Seller;
- “Goods” means the goods (including any instalment of the goods or any parts for them) which the Seller is to supply in accordance with the Contract;
- “Month” means a calendar month; and
- “Seller” means Giovanni’s Gelato Limited, a company registered in England under 08475110 of 27 St Cuthberts Street, Bedford, England, MK40 3JG and includes all employees and agents of Giovanni’s Gelato Limited.

- 2.2 Unless the context otherwise requires, each reference in these Terms and Conditions to:
- 2.2.1 “writing”, and any cognate expression, includes a reference to any communication effected by electronic or facsimile transmission or similar means;
- 2.2.2 a statute or a provision of a statute is a reference to that statute or provision as amended or re-enacted at the relevant time;
- 2.2.3 “these Terms and Conditions” is a reference to these Terms and Conditions and any Schedules as amended or supplemented at the relevant time;
- 2.2.4 a Schedule is a schedule to these Terms and Conditions; and
- 2.2.5 a Clause or paragraph is a reference to a Clause of these Terms and Conditions (other than the Schedules) or a paragraph of the relevant Schedule.
- 2.2.6 a “Party” or the “Parties” refer to the parties to these Terms and Conditions.
- 2.3 The headings used in these Terms and Conditions are for convenience only and shall have no effect upon the interpretation of these Terms and Conditions.
- 2.4 Words imparting the singular number shall include the plural and vice versa.
- 2.5 References to any gender shall include the other gender.

**3. Basis of Sale**

- 3.1 The Seller’s employees or agents are not authorised to make any representations concerning the Goods unless confirmed by the Seller in writing. In entering into the Contract the Buyer acknowledges that it does not rely on, and waives any claim for breach of, any such representations which are not so confirmed.
- 3.2 No variation to these Terms and Conditions, or to the Contract, shall be binding unless agreed in writing between the authorised representatives of the Buyer and the Seller.
- 3.3 Sales literature, price lists and other documents issued by the Seller in relation to the Goods are subject to alteration without notice and do not constitute offers to sell the Goods which are capable of acceptance. No contract for the sale of the Goods shall be binding on the Seller unless the Seller has issued a quotation which is expressed to be an offer to sell the Goods or has accepted an order placed by the Buyer by whichever is the earlier of:
- 3.3.1 the Seller’s written acceptance;
- 3.3.2 delivery of the Goods; or
- 3.3.3 the Seller’s invoice.
- 3.4 Any typographical, clerical or other accidental errors or omissions in any sales literature, quotation, price list, acceptance of offer, invoice or other document or information issued by the Seller shall be subject to correction without any liability on the part of the Seller.

**4. Orders and Specifications**

- 4.1 No order submitted by the Buyer shall be deemed to be accepted by the Seller unless and until confirmed in writing by the Seller’s authorised representative.
- 4.2 The specification for the Goods shall be that set out in the Seller’s sales documentation unless varied expressly in the Buyer’s order (if such variation(s) is/are accepted by the Seller). The Goods will only be supplied in the minimum units thereof stated in the Seller’s price list or in multiples of those units. Orders received for quantities other than these will be adjusted accordingly.
- 4.3 Illustrations, photographs or descriptions whether in catalogues, brochures, price lists or other documents issued by the Seller are intended as a guide only and shall not be binding on the Seller. All Gelato, Sorbetto and Frozen Yogurt are measured in volume of litres. The product must be stored at a temperature of at least -12 degrees Celsius when serving.
- 4.4 The Seller reserves the right to make any changes in the specification of the Goods which are required to conform with any applicable safety or other statutory or regulatory requirements or, where the Goods are to be supplied to the Buyer’s specification, which do not materially affect their quality or performance.
- 4.5 No order which has been accepted by the Seller may be cancelled by the Buyer except with the agreement in writing of the Seller on the terms that the Buyer shall indemnify the Seller in full against all loss (including loss of profit), costs (including the cost of all labour and materials used), damages, charges and expenses incurred by the Seller as a result of such cancellation.

**5. Price**

- 5.1 The Contract Price of the Goods shall be the price listed in the Seller’s price list current at the date of acceptance of the Buyer’s order or such other price as may be agreed in writing by the Seller and the Buyer.

- 5.2 Where the Seller has quoted a price for the Goods other than in accordance with the Seller’s published price list the price quoted shall be valid for 14 days only or such lesser time as the Seller may specify.

- 5.3 The Seller reserves the right, by giving written notice to the Buyer at any time before delivery, to increase the price of the Goods to reflect any increase in the cost to the Seller which is due to any factor beyond the control of the Seller (including, without limitation, significant increase in the costs of labour, materials or other costs of manufacture), any change in delivery dates, quantities or specifications for the Goods which are requested by the Buyer, or any delay caused by any instructions of the Buyer or failure of the Buyer to give the Seller adequate information or instructions.

- 5.4 Except as otherwise stated under the terms of any quotation or in any price list of the Seller, and unless otherwise agreed in writing between the Buyer and the Seller, all prices are exclusive of the Seller’s charges for packaging and transport. The Contract Price is exclusive of any applicable value added tax, excise, sales taxes or levies of a similar nature which are imposed or charged by any competent fiscal authority in respect of the Goods, which the Buyer shall be additionally liable to pay to the Seller.

**6. Payment**

- 6.1 Subject to any special terms agreed in writing between the Buyer and the Seller, the Seller shall invoice the Buyer for the Contract Price of the Goods upon placing the order.
- 6.2 The Buyer shall pay the Contract Price of the Goods (less any discount or credit allowed by the Seller, but without any other deduction, credit or set off) within 1 Business Days of the date of the Seller’s invoice or otherwise in accordance with such credit terms as may have been agreed in writing between the Buyer and the Seller in respect of the Contract. Payment shall be made on the due date.
- 6.3 Delivery will not take place until payment has been made. The time for the payment of the Contract Price shall be of the essence of the Contract. Receipts for payment will be issued only upon request.
- 6.3 All payments shall be made to the Seller as indicated on the form of acceptance or invoice issued by the Seller.
- 6.4 The Seller is not obliged to accept orders from any customer or buyer who has not supplied the Seller with references satisfactory to the Seller. If at any time the Seller is not satisfied as to the creditworthiness of the Buyer it may give notice in writing to the Buyer that no further credit will be allowed to the Buyer in which event no further goods will be delivered to the Buyer other than against cash payment and notwithstanding sub-Clause 6.2 of these Terms and Conditions, all amounts owing by the Buyer to the Seller shall be immediately payable in cash.

**7. Delivery**

- 7.1 Delivery of the Goods shall be made by the Seller delivering the Goods to the place in the United Kingdom specified in the Buyer’s order and/or the Seller’s acceptance and/or the Contract as the location to which the Goods are to be delivered by the Seller or, if no place of delivery is so specified, by the Buyer collecting the Goods at the Seller’s premises at any time after the Seller has notified the Buyer that the Goods are ready for collection.
- 7.2 The Delivery Date is approximate only and time for delivery shall not be of the essence unless previously agreed by the Seller in writing. The Goods may be delivered by the Seller in advance of the Delivery Date upon giving reasonable notice to the Buyer.
- 7.3 Where the Goods are to be delivered in instalments, each delivery shall constitute a separate contract and failure by the Seller to deliver any one or more of the instalments in accordance with these Terms and Conditions or any claim by the Buyer in respect of any one or more instalments shall not entitle the Buyer to treat the Contract as a whole as repudiated.
- 7.4 If the Buyer fails to take delivery of the Goods or any part of them on the Delivery Date and/or fails to provide any instructions, documents, licences, consents or authorisations required to enable the Goods to be delivered on that date, the Seller shall be entitled upon giving written notice to the Buyer to store or arrange for the storage of the Goods and then notwithstanding the provisions of sub-Clause 10.1, risk in the Goods shall pass to the Buyer, delivery shall be deemed to have taken place and the Buyer shall pay to the Seller all costs and expenses including storage and insurance charges arising from such failure.
- 7.5 We reserve the right to refuse service to any customer for reasons including but not limited to circumstances of actual or implied physical or verbal abuse towards our business or our employees.

**8. Non-Delivery**

- 8.1 If the Seller fails to deliver the Goods or any part thereof on the Delivery Date other than for reasons outside the Seller’s reasonable control or the Buyer’s or its carrier’s fault:
- 8.1.1 if the Seller delivers the Goods at any time thereafter the Seller shall have no liability in respect of such late delivery; or
- 8.1.2 if the Buyer gives written notice to the Seller within 5 Business Days after the Delivery Date and the Seller fails to deliver the Goods within 5 Business Days after receiving such notice the Buyer may cancel the order and the Seller’s liability shall be limited to the excess (if any) of the cost to the Buyer (in the cheapest available market) of similar goods to those not delivered over the price of the Goods not delivered.

**9. Inspection/Shortage**

- 9.1 The Buyer is under a duty whenever possible to inspect the Goods on delivery or on collection as the case may be.
- 9.2 The Seller shall be under no liability for any damage or shortages that would be apparent on reasonable careful inspection if the provisions of this Clause 9 are not complied with and, in any event, will be under no liability if a written complaint is not delivered to the Seller within 2 Business Days of delivery detailing the alleged damage or shortage.
- 9.3 In all cases where defects or shortages are complained of the Seller shall be under no liability in respect thereof unless an opportunity to inspect the Goods is supplied to the Seller before any use is made thereof or any alteration or modification is made thereto by the Buyer.
- 9.4 Subject to sub-Clauses 9.3 and 9.4, the Seller shall make good any shortage in the Goods and where appropriate replace any Goods damaged in transit as soon as it is reasonable to do so, but otherwise shall be under no liability whatsoever arising from such shortage or damage.

**10. Risk and Retention of Title**

- 10.1 Risk of damage to or loss of the Goods shall pass to the Buyer at:
- 10.1.1 in the case of Goods to be delivered at the Seller’s premises, the time when the Seller notifies the Buyer that the Goods are available for collection; or
- 10.1.2 in the case of Goods to be delivered otherwise than at the Seller’s premises, the time of delivery or, if the Buyer wrongfully fails to take



- delivery of the Goods, the time when the Seller has tendered delivery of the Goods.
- 10.2 Notwithstanding delivery and the passing of risk in the Goods, or any other provision of these Terms and Conditions, legal and beneficial title of the Goods shall not pass to the Buyer until the Seller has received in cash or cleared funds payment in full of the price of the Goods.
- 10.3 Until payment has been made to the Seller in accordance with these Terms and Conditions and the Contract and title in the Goods has passed to the Buyer, the Buyer shall be in possession of the Goods as bailee for the Seller and the Buyer shall store the Goods separately and in an appropriate environment, shall ensure that they are identifiable as being supplied by the Seller and shall insure the Goods against all reasonable risks.
- 10.4 The Buyer shall not be entitled to pledge or in any way charge by way of security for any indebtedness any of the Goods which remain the property of the Seller.
- 10.5 The Seller reserves the right to repossess any Goods in which the Seller retains title without notice. The Buyer irrevocably authorises the Seller to enter the Buyer's premises during normal business hours for the purpose of repossessing the Goods in which the Seller retains title or inspecting the Goods to ensure compliance with the storage and identification requirements of sub-Clause 10.4.
- 10.6 The Buyer's right to possession of the Goods in which the Seller maintains legal and beneficial title shall terminate if:
- 10.6.1 the Buyer commits or permits any material breach of his obligations under these Terms and Conditions;
- 10.6.2 the Buyer enters into a voluntary arrangement under Parts I or VIII of the Insolvency Act 1986, the Insolvent Partnerships Order 1994 (as amended), or any other scheme or arrangement is made with his creditors;
- 10.6.3 the Buyer is or becomes the subject of a bankruptcy order or takes advantage of any other statutory provision for the relief of insolvent debtors;
- 10.6.4 the Buyer convenes any meeting of its creditors, enters into voluntary or compulsory liquidation.
- 11. Assignment**
- 11.1 The Seller may assign the Contract or any part of it to any person, firm or company without the prior consent of the Buyer.
- 11.2 The Buyer shall not be entitled to assign the Contract or any part of it without the prior written consent of the Seller.
- 12. Defective Goods**
- 12.1 If on delivery any of the Goods are defective in any material respect and either the Buyer lawfully refuses delivery of the defective Goods or, if they are signed for on delivery as "condition and contents unknown" the Buyer gives written notice of such defect to the Seller within 2 Business Days of such delivery, the Seller shall at its option:
- 12.1.1 replace the defective Goods within 5 Business Days of receiving the Buyer's notice; or
- 12.1.2 refund to the Buyer the price for those Goods (or parts thereof, as appropriate) which are defective; but the Seller shall have no further liability to the Buyer in respect thereof and the Buyer may not reject the Goods if delivery is not refused or notice given by the Buyer as set out above.
- 12.2 No Goods may be returned to the Seller without the prior agreement in writing of the Seller. Subject thereto any Goods returned which the Seller is satisfied were supplied subject to defects of quality or condition which would not be apparent on inspection shall either be replaced free of charge or, at the Seller's sole discretion the Seller shall refund or credit to the Buyer the price of such defective Goods but the Seller shall have no further liability to the Buyer.
- 12.3 Subject as expressly provided in these Terms and Conditions, and except where the Goods are sold under a consumer sale, all warranties, conditions or other terms implied by statute or common law are excluded to the fullest extent permitted by law.
- 12.4 Except in respect of death or personal injury caused by the Seller's negligence, or as expressly provided in these Terms and Conditions, the Seller shall not be liable to the Buyer by reason of any representation, or any implied warranty, condition or other term, or any duty at common law or under statute, or under the express terms of the Contract, for any direct or consequential loss or damage sustained by the Buyer (including without limitation loss of profit or indirect or special loss), costs, expenses or other claims for consequential compensation whatsoever (and whether caused by the negligence of the Seller, its servants or agents or otherwise) which arise out of or in connection with the supply of the Goods or their use or resale by the Buyer.
- 12.5 The Buyer shall be responsible for ensuring that, except to the extent that instructions as to the use or sale of the Goods are contained in the packaging or labelling of the Goods, any use or sale of the Goods by the Buyer is in compliance with all applicable statutory requirements and that handling and sale of the Goods by the Buyer is carried out in accordance with directions given by the Seller or any competent governmental or regulatory authority and the Buyer will indemnify the Seller against any liability loss or damage which the Seller might suffer as a result of the Buyer's failure to comply with this condition.
- 13. Buyer's Default**
- 13.1 If the Buyer fails to make any payment on the due date then, without prejudice to any other right or remedy available to the Seller, the Seller shall be entitled to:
- 13.1.1 cancel the order or suspend any further deliveries to the Buyer;
- 13.1.2 appropriate any payment made by the Buyer to such of the Goods (or the goods supplied under any other contract between the Buyer and the Seller) as the Seller may think fit (notwithstanding any purported appropriation by the Buyer); and
- 13.1.3 charge the Buyer interest (both before and after any judgement) on the amount unpaid, at the rate of 7% per annum above Bank of England base rate from time to time, until payment in full is made (a part of a month being treated as a full month for the purpose of calculating interest).
- 13.1.4 an administration fee of £30.00 and £25.00 per letter to recover the debt.
- 13.2 This condition applies if:
- 13.2.1 the Buyer fails to perform or observe any of its obligations hereunder or is otherwise in breach of the Contract;
- 13.2.2 the Buyer becomes subject to an administration order or enters into a voluntary arrangement under Parts I or VIII of the Insolvency Act 1986 or the Insolvent Partnerships Order 1994 (as amended) or (being an individual or firm) becomes bankrupt or (being a company) goes into liquidation;
- 13.2.3 an encumbrancer takes possession, or a receiver is appointed, of any of the property or assets of the Buyer;
- 13.2.4 the Buyer ceases, or threatens to cease, to carry on business; or
- 13.2.5 the Seller reasonably apprehends that any of the events mentioned above is about to occur in relation to the Buyer and notifies the Buyer accordingly.
- 13.3 If sub-Clause 13.2 applies then, without prejudice to any other right or remedy available to the Seller, the Seller shall be entitled to cancel the Contract or suspend any further deliveries under the Contract without any liability to the Buyer, and if the Goods have been delivered but not paid for the price shall become immediately due and payable notwithstanding any previous agreement or arrangement to the contrary.
- 14. Limitation of Liability**
- 14.1 Subject to the provisions of Clauses 7, 8 and 12 the following provisions set out the entire financial liability of the Seller (including any liability for the acts or omissions of its employees, agents and sub-contractors) to the Buyer in respect of:
- 14.1.1 any breach of these Terms and Conditions or the Contract;
- 14.1.2 any use made (including but not limited to modifications) or resale by the Buyer of any of the Goods, or of any product incorporating any of the Goods; and
- 14.1.3 any representation, statement or tortious act or omission including negligence arising under or in connection with the Contract.
- 14.2 All warranties, conditions and other terms implied by statute or common law (save for the conditions implied by section 12 of the Sale of Goods Act 1979) are, to the fullest extent permitted by law, excluded from the Contract.
- 14.3 Nothing in these Terms and Conditions excludes or limits the liability of the Seller:
- 14.3.1 for death or personal injury caused by the Seller's negligence;
- 14.3.2 for any matter which it would be illegal for the Seller to exclude or attempt to exclude its liability; or
- 14.3.3 for fraud or fraudulent misrepresentation.
- 14.4 Subject to sub-Clauses 14.2 and 14.3:
- 14.4.1 the Seller's total liability in contract, tort (including negligence or breach of statutory duty), misrepresentation, restitution or otherwise, arising in connection with the performance or contemplated performance of the Contract shall be limited to the Contract Price; and
- 14.4.2 the Seller shall not be liable to the Buyer for any pure economic loss, loss of profit, loss of business, depletion of goodwill or otherwise, in each case whether direct, indirect or consequential, or any claims for consequential compensation whatsoever (howsoever caused) which arise out of or in connection with the Contract.
- 15. Confidentiality, Publications and Endorsements**
- 15.1 The Buyer will regard as confidential the contract and all information obtained by the Buyer relating to the business and/or products of the Seller and will not use or disclose to any third party such information without the Seller's prior written consent provided that this undertaking shall not apply to information which is in the public domain other than by reason of the Buyer's default.
- 15.2 The Buyer will not use, authorise or permit any other person to use any name, trademark, house mark, emblem or symbol which the Seller is licensed to use or which is owned by the Seller upon any premises, note paper, visiting cards, advertisement or other printed matter or in any other manner whatsoever unless such use shall have been previously authorised in writing by the Seller and (where appropriate) its licensor.
- 15.3 The Buyer will use its reasonable endeavours to ensure compliance with this Clause 15 by its employees, servants and agents.
- 15.4 The provisions of this Clause 15 shall survive the termination of the Contract.
- 16. Communications**
- 16.1 All notices under these Terms and Conditions and under the Contract shall be in writing and be deemed duly given if signed by, or on behalf of, a duly authorised officer of the Party giving the notice.
- 16.2 Notices shall be deemed to have been duly given:
- 16.2.1 when delivered, if delivered by courier or other messenger (including registered mail) during the normal business hours of the recipient; or
- 16.2.2 when sent, if transmitted by facsimile or e-mail and a successful transmission report or return receipt is generated; or
- 16.2.3 on the fifth business day following mailing, if mailed by national ordinary mail, postage prepaid; or
- 16.2.4 on the tenth business day following mailing, if mailed by airmail, postage prepaid.
- 16.3 All notices under this Agreement shall be addressed to the most recent address, e-mail address, or facsimile number notified to the other Party.
- 17. Force Majeure**
- Neither Party shall be liable for any failure or delay in performing their obligations where such failure or delay results from any cause that is beyond the reasonable control of that Party.
- 18. Waiver**
- The Parties agree that no failure by either Party to enforce the performance of any provision in these Terms and Conditions or under the Contract shall constitute a waiver of the right to subsequently enforce that provision or any other provision. Such failure shall not be deemed to be a waiver of any preceding or subsequent breach and shall not constitute a continuing waiver.
- 19. Severance**
- The Parties agree that, in the event that one or more of the provisions of these Terms and Conditions or the Contract are found to be unlawful, invalid or otherwise unenforceable, that / those provisions shall be deemed severed from the remainder of these Terms and Conditions (and, by extension, the Contract). The remainder of these and the Contract shall be valid and enforceable.
- 20. Third Party Rights**
- A person who is not a party to the Contract shall have no rights under the Contract pursuant to the Contracts (Rights of Third Parties) Act 1999.
- 21. Law and Jurisdiction**
- 21.1 These Terms and Conditions and the Contract (including any non-contractual matters and obligations arising therefrom or associated therewith) shall be governed by, and construed in accordance with, the laws of England and Wales.



